

Dear Colleagues,

Recently, the Board of Trustees approved changes to the faculty contracts, as negotiated between representatives of the Administration and Faculty Senate. The Faculty Senate hosted a Town Hall meeting on Thursday April 29th to explain this agreement and how it affects faculty contracts for FY10-11.

While this contract is positive for both the faculty and the administration, it requires that the faculty take more responsibility for negotiating their individual contracts. This, however, is a skill that faculty members may not possess. To enable faculty to negotiate successfully during their upcoming annual evaluations, **the Faculty Senate is organising a short workshop on negotiating skills. This will be held at the Baruch Auditorium at 4pm on Wednesday May 5th.**

Frederick Dulles and Gerard Silvestri will be presenting and answering your questions. Frederick Dulles is an International Business Lawyer with a specialization in mediation. He teaches Negotiation at the Citadel. Dr. Gerard Silvestri is a Professor in Pulmonary and Critical Care Medicine here at MUSC and was instrumental in negotiating the faculty contract changes on behalf of the faculty.

This is an ideal opportunity to learn how to negotiate your new contract. If you would like to submit questions ahead of time to be addressed during the meeting, please send to Geoff Freeman ([freemang@musc.edu](mailto:freemang@musc.edu)) by 5:00 pm Tuesday.

All faculty are encouraged to attend.

Chris Davies, PhD  
President, Faculty Senate